

# Actionable MVP Checklist

## Conceptualization and Planning:

- Define the core problem your SaaS product aims to solve.
- Clearly articulate the value proposition your product offers to users.
- Identify your target audience and create detailed user personas.
- List all potential features and prioritize them using a framework like MoSCoW.
- Conduct market research to understand competitors and potential demand.
- Create a basic business model canvas to outline key components of your business.
- Set clear goals and objectives for your MVP.
- Define key performance indicators (KPIs) to measure success.

## Development and Implementation:

- Choose the right technology stack that aligns with your MVP requirements and long-term vision.
- Set up a development environment and necessary tools.
- Design a basic user interface (UI) and user experience (UX).
- Develop the essential features for your MVP.
- Implement a simple and secure authentication and authorization system.
- Create a simple onboarding process to guide new users.
- Set up a customer support system to address user inquiries and issues.
- Set up basic analytics to track user behavior and engagement.
- Thoroughly test your MVP to identify and fix bugs and usability issues.
- Prepare marketing and launch materials, including a landing page, explainer video, and social media content.

- Develop a content marketing strategy to attract and engage potential users.
- \*\* If you plan to monetize your MVP, integrate an MoR payment solution for basic payment processing and compliance.

### **Launch and Feedback:**

- Launch your MVP to a select group of early adopters or target users.
- Actively seek feedback through user interviews, surveys, and user behavior analytics.
- Monitor key metrics and track progress towards your MVP goals.
- Analyze user feedback and identify areas for improvement.
- Iterate on your MVP by refining existing features and adding new ones based on user needs.
- Continuously communicate with users and keep them informed about updates and progress.
- Be prepared to pivot your product strategy if necessary based on user feedback and market response.

### **Compliance and Legal:**

- Research and understand relevant regulations and compliance requirements for your industry and target markets.
- Draft clear terms of service and privacy policy documents.
- Implement necessary measures to ensure data privacy and security.
- Consult with legal professionals if needed to address specific compliance concerns.

Remember, building an MVP is a dynamic process. Be prepared to adapt and iterate based on user feedback and market response. Focus on delivering value to your target audience, and your SaaS startup will be well on its way to success.